

Competitive Analysis Based on \$1,100,000 investment

	Self-Funded	Conventional Loan	PACE
Out-of-Pocket Investment	-\$1,100,000	-\$220,000	\$0
Average Annual Savings	\$125,000	\$125,000	\$125,000
Annual Payment	\$0	-\$197,672	-\$99,832
Cash Flow Impact Year 1	-\$975,000	-\$342,090	\$25,168
Net Project Cash Flow Year 2	-\$850,000	-\$464,180	\$50,336
Years to Positive Project Cashflow	8.8	11.64	IMMEDIATE
Debt Service Over Finance Term	\$0	-\$988,359	-\$1,996,641
10-Year Project NPV	-\$134,783	-\$324,553	\$194,340
20-Year NPV	\$457,776	\$268,007	\$313,648